

2016 Amazing Entrepreneur Financials Template

Instructions: Use this template to report your financial information for 3 years. You may modify this form if necessary to more accurately reflect the financials of your business, but you are encouraged to adhere to this form to the extent possible. Also, your financial page may not exceed one 8.5 X 11 sheet of paper, one side only. The figures in the Year 1 column below are provided as an example. You should replace them with your own information.

| Business Name: _____ | | Your Name: _____ | | |
|--------------------------|--------|------------------|--------|--|
| | Year 1 | Year 2 | Year 3 | |
| Revenues | | | | Revenue - Income from the sales of goods and/or services |
| Cost of Goods Sold | | | | Cost of Goods Sold - The direct costs (material, labor) to product the good and/or service |
| Gross Margin | | | | Gross Margin = Revenue - Cost of Goods Sold |
| <u>Overhead Expenses</u> | | | | Overhead Expenses are typically monthly or one-time expenses. There are not direct expenses with your product and/or service, but are needed expenses for the business |
| Rent | | | | |
| Utilities | | | | |
| Employee Wages | | | | |
| Marketing Expense | | | | |
| Supplies | | | | |
| Bank Charges | | | | |
| Other Expenses | | | | |
| Total Overhead | | | | |
| Profit | | | | Profit = Gross Margin - Overhead Expenses |

Footnotes (if needed):